

A solid green rectangular bar is positioned in the top left corner of the page. At its bottom right corner, there is a small gold square. A thin black line extends horizontally from the right side of this square and vertically down to the top of the main text area.

# **Impact of Stock Market Decline On 50-70 Year Old Investors**

A small gold square is located at the intersection of a horizontal and a vertical black line in the bottom right area of the page.

Published December 2002



# **Impact of Stock Market Decline On 50-70 Year Old Investors**

**Data Collected by International Communications Research  
Report Prepared by S. Kathi Brown**

**Copyright © 2002  
AARP  
Knowledge Management  
601 E Street NW  
Washington, DC 20049  
<http://research.aarp.org>  
Reprinting with Permission**

AARP is the nation's leading organization for people age 50 and older. It serves their needs and interests through information and education, advocacy, and community services, which are provided by a network of local chapters and experienced volunteers throughout the country. The organization also offers members a wide range of special benefits and services, including *Modern Maturity* and *My Generation* magazines, and the monthly *Bulletin*.

### **Acknowledgements**

This report was prepared for the Economic Security and Work team at AARP. Thanks go to the following individuals for their input: Jon Dauphine, Jeff Love, David Nathan, Sara Rix, Deborah Russell, and Nancy Thompson. Jeff Love provided leadership in this effort. For more information, contact S. Kathi Brown at (202) 434-6296 or Jeff Love at (202) 434-6279.

## **INTRODUCTION AND METHOD OVERVIEW**

This survey was undertaken in order to identify the extent to which stock market declines over the past two years have affected individuals who are between the ages of 50 and 70 and currently own stock. In order to address this topic, AARP commissioned International Communications Research (ICR), a national survey research firm, to conduct a random digit dial telephone survey of individuals in this age group. From November 15 through December 5, 2002, a total of 1,013 interviews were completed with individuals between the ages of 50 and 70 who indicated that they currently own stocks, either as individual stocks, mutual funds, or other types of investment accounts including 401(k)s and IRAs.

All respondents who identified themselves as current owners of stock were asked whether they had lost money in any of their accounts that included stocks over the past two years. Among those respondents who indicated that they had lost money in stocks, the survey explored the extent to which these individuals believed that their stock market losses had caused them to work during retirement, postpone retirement or consider postponing retirement, look for work or consider looking for work, adjust their lifestyle in other ways, or adjust their expectations of retirement.

## **SUMMARY OF FINDINGS**

More than three in four (77 percent) individuals between the ages of 50 and 70 who own stock indicate that they lost money in stocks owned either as individual stocks, mutual funds, or other investment accounts over the past two years. Among respondents who have lost money in stocks, lifestyle changes represent the most common impact of stock market losses. For example, two-thirds (67 percent) of respondents who have lost money have adjusted their current lifestyles as a result of their losses by budgeting their money more carefully, taking fewer vacations than they used to, or adjusting their lifestyles in other ways. Additionally, six in ten (60 percent) who lost money expect that their retirement lifestyles will be affected by their losses.

Furthermore, about one in four (27 percent) respondents who reported stock market losses have either postponed retirement, returned to work in retirement, started to look for work, or are considering taking one of these steps as a result of their losses.

In total, more than three in four (77 percent) investors between the ages of 50 and 70 who lost money in stocks report that their losses have altered their lifestyles, work plans, or expectations about retirement in at least one of the ways measured.

**Key Findings:**

- Of those who have lost money in stocks and have not yet retired, one in five (21 percent) have postponed retirement as a result of their losses. Among those who have postponed retirement, more than two in ten (22 percent) now expect to retire after the age of 69; whereas only one percent of these individuals had originally expected to retire after the age of 69.
- Of investors who lost money in stocks and have already retired, one in ten (10 percent) either have returned to work after retirement due to their losses or are still working due to their losses. Moreover, of those working retirees who lost money in stocks and returned to work after the stock market decline began in March 2000, nearly three in ten (29 percent) returned to work as a result of their losses.<sup>1</sup>
- Across all respondents who have lost money in stocks, nearly six in ten (59 percent) say that they are budgeting their money more carefully as a result of their losses, and three in ten (30 percent) have postponed making a major purchase.
- As a result of their stock market losses, more than four in ten (43 percent) of investors who lost money think that they will be less comfortable in retirement than they had previously expected, and two in ten (20 percent) expect to have difficulty paying for health care and prescription drugs during retirement.

<b>Impact of Stock Market Losses Among Respondents Who Lost Money in Stocks</b>			
	Total (n=789)	Non-retirees (n=464)	Retirees (n=323)
Modified Current Lifestyle or Expectations of Retirement Lifestyle:	76%	78%	73%
Modified current lifestyle due to losses	67%	69%	63%
Modified expectations of retirement lifestyle due to losses	60%	62%	57%
Modified Work Plans:	27%	33%	19%
Postponed retirement due to losses	13%	21%	
May need to postpone retirement due to losses	6%	10%	
Working in retirement due to losses (returned to work due to losses or still working to losses)	4%		10%
Currently looking for work due to losses	1%	1%	3%
May need to look for work due to losses	3%	2%	6%
Reported at least one of the above impacts	77%	78%	74%

Note: Percentages add to more than 100% because the same respondents may be represented in more than one line.

<sup>1</sup> Because the sample of working retirees who lost money and returned to work after March 2000 is small (n=32), the above 29 percent should be interpreted with caution.

## DETAILED FINDINGS

### Stock Ownership by 50-70 Year Old Investors

Individual retirement accounts (IRAs) and 401(k) or 403(b) accounts are the most common types of stock accounts owned by respondents. Of respondents who indicate that they currently own stock, more than half indicate that they have IRAs and 401(k) or 403(b) accounts. More than one-third indicate that they own individual stocks, another type of pension fund, and non-retirement mutual funds.

Stock Ownership	All Respondents Who Own Stocks* (n=1,013)
IRA	69%
401(k) or 403(b) account	61%
Individual stocks, not in a mutual fund or retirement account	44%
Another type of pension fund	40%
Non-retirement mutual fund	34%
<b>Any of the above</b>	<b>95%</b>
In other type of investment account, not listed	35%
<b>Only in other type, not listed</b>	<b>5%</b>
<b>Total</b>	<b>100%</b>

\* Determination of whether each respondent owned stock at the time of the survey was based solely on responses to questions during this survey.

### Most 50-70 Year Old Investors Report Losses During the Past Two Years

Of those 50-70 year old respondents who indicate that they own stock, approximately three in four (77 percent) report that they have lost money in stocks over the past two years.

Lost Money in Stocks Over the Past 2 Years?	All Respondents Who Own Stocks* (n=1,013)
Yes	77%
No	19%
Don't Know / Refused	4%
<b>Total</b>	<b>100%</b>

\* Determination of whether each respondent owned stock at the time of the survey was based solely on responses to questions during this survey.

Of those who lost money, more than one in three (37 percent) believe they lost more than 10% but less than 25% of the money in their accounts that include stocks, and another one in four (25 percent) believe they lost more than 25% but less than 50% of the money in these accounts. In total, almost eight in ten (79 percent) of those who lost money believe that they lost less than 50% of the money in these accounts, while almost one in ten (9 percent) believe that they lost more than half of the money in their accounts that include stock.

<b>Amount Lost in Stocks Over the Past Two Years (% of money in respondent's accounts)</b>	<b>Respondents Who Lost Money (n=789)</b>
Less than 10% of the money in these accounts	17%
More than 10% but less than 25%	37%
More than 25% but less than 50%	25%
More than 50% but less than 75%	8%
More than 75% but not quite all	1%
All of the money in these accounts	--
Don't know	7%
Refused	4%
<b>Total</b>	<b>100%</b>

### **Postponing Retirement Due to Stock Market Losses**

Among the 50-70 year old investors who have lost money in stocks over the past two years and have not yet retired, about two in ten (21 percent) have already postponed retirement as a result of their stock market losses and another ten percent say that they may need to postpone retirement. Of the individuals who have already postponed retirement, approximately seven in ten (72 percent) had at one time expected to retire before the age of 65, and only one percent had expected to retire after the age of 69. However, as a result of their stock market losses, only three in ten (31 percent) of these individuals now expect to retire before the age of 65, and about two in ten (22 percent) now expect to retire after the age of 69.

	<b>Respondents Who Lost Money and Postponed Retirement Due To Stock Market Losses (n=97)</b>	
	<b>Expected Retirement Age Before Losses</b>	<b>Expected Retirement Age Due to Losses</b>
Before the age of 55	3%	--
55-59	28%	9%
60-64	41%	22%
65-69	25%	45%
70-74	1%	16%
75-79	--	3%
At the age of 80 or older	--	3%
Don't Know / Refused	2%	2%
<b>Total</b>	<b>100%</b>	<b>100%</b>

Of respondents who have not already postponed retirement as a result of their stock market losses, close to two in ten (16 percent) feel that they may have to postpone retirement in the future.

**Working During Retirement Due to Stock Market Losses**

Among 50-70 year old investors who have lost money in stocks over the past two years, about four in ten (38 percent) are retirees. Of these retirees who have lost money in stocks, one in three (33 percent) have returned to the workforce since retiring and are currently working either full or part time.

About two in ten (21 percent) of all working retirees who lost money say they returned to work as a result of their stock market losses. This includes almost three in ten (29 percent) of those who returned to work after March 2000 and 14 percent of those who returned to work prior to the March 2000 start of the recent stock market declines.<sup>2</sup> This finding suggests that, although those who returned to work after March 2000 are more likely than other working retirees to attribute their return to work to investment losses, losses incurred prior to the recent market declines led some of today’s working retirees to rejoin the workforce.

Additionally, more than one in four (28 percent) working retirees who lost money in stocks say that they are still working today as a result of their losses. Among working retirees who returned to work after March 2000, four in ten (40 percent) are still working due to their losses.<sup>3</sup> Among those who returned to work before March 2000, a smaller, yet sizable minority (17 percent) is still working due to their losses.

<b>Working in Retirement Due to Losses</b>	<b>All Retirees Who Lost Money (n=323)</b>	<b>Working Retirees Who Lost Money (n=104)</b>
	<b>% Who Strongly / Somewhat Agree</b>	<b>% Who Strongly / Somewhat Agree</b>
I <u>returned</u> to work after retirement because of the money (I/my spouse or I) lost in the stock market	7%	21%
I am <u>still</u> working because of the money (I/my spouse or I) lost in the stock market	9%	28%
<b>Either returned to work due to losses or still working due to losses</b>	<b>10%</b>	<b>31%</b>

<sup>2</sup> Because the sample of working retirees who lost money and returned to work after March 2000 is small (n=32), the above 29 percent should be interpreted with caution.

<sup>3</sup> Because the sample of working retirees who lost money and returned to work after March 2000 is small (n=32), the above 40 percent should be interpreted with caution.



### Looking for Work Due to Stock Market Losses

Of those 50-70 year old investors who have lost money in stocks over the past two years and are currently looking for work, about 1 in 4 (24 percent) say they are looking for work as a result of their losses.

Furthermore, among those who have lost money but are neither working nor looking for work, approximately one in ten (12 percent) say they may have to look for work in the future as a result of their stock market losses.

### Adjustments to Current Lifestyle Due to Losses

Two-thirds (67 percent) of 50-70 year old stockowners who have lost money in stocks over the past two years feel that these losses have impacted their current lifestyle. The most common impacts include more careful budgeting of money (59 percent), taking fewer vacations (34 percent), postponing making a major purchase (30 percent), and reducing spending in other ways (42 percent).

Adjustments Made to Current Lifestyle Due to Losses	Respondents Who Lost Money (n=789)
Budgeted your money more carefully	59%
Reduced spending in other ways	42%
Taken fewer vacations than you used to	34%
Postponed making a major purchase	30%
Had difficulty paying for healthcare or prescription drugs	9%
Postponed paying some bills	6%
Moved to a less expensive place of residence / moved in with relatives or friends	3%
Adjusted your lifestyle in other ways	2%
<b>Any of the above</b>	<b>67%</b>

Question: “As a result of your losses in the stock market, in which, if any, of the following ways have you adjusted your lifestyle? Have you . . .”

Compared to other investors who lost money, those who have already taken work-related steps—such as postponing retirement, looking for work, or working in retirement—are more likely to have made adjustments to their current lifestyles as a result of their losses. Specifically,

- Compared to non-retirees who have not postponed retirement, those who have postponed retirement are more likely to have made each of the above lifestyle adjustments.
- Compared to non-retirees who are working, non-retirees who are looking for work are more likely to have postponed making a major purchase.
- Compared to retirees who are not working, retirees who are looking for work are more likely to have reduced spending and postponed paying some bills.
- Compared to retirees who are not working, working retirees are more likely to have had difficulty paying for healthcare or prescription drugs and are more likely to have postponed paying some bills.

- Compared to working retirees who first returned to work before March 2000, working retirees who returned to work after March 2000 are more likely to have budgeted money more carefully.

### **Expected Impact on Retirement Lifestyle**

Six in ten (60 percent) 50-70 year old investors who have lost money in stocks over the past two years expect that these losses will impact their lifestyle in retirement. About four in ten expect to be less comfortable in retirement (43 percent) and expect to take fewer vacations (40 percent) than they had planned. Approximately one in three (35 percent) expect that they will be less likely to do other things they had planned to do in retirement, and one in five (20 percent) expect to have difficulty paying for healthcare and prescription drugs.

Those who have not yet retired and have already postponed retirement are more likely than other respondents to expect that their retirement will be affected by their losses.

<b>Expected Impact of Stock Market Losses on Retirement Lifestyle</b>	<b>Respondents Who Lost Money (n=789)</b>
Will be less comfortable in retirement than had expected	43%
Will take fewer vacations in retirement than had expected	40%
Will be less likely to do other things that you had planned to do in retirement	35%
Will have difficulty paying for healthcare and prescription drugs	20%
Will be less likely to live where you planned to live in retirement	13%
Will be affected in other ways in retirement	6%
<b>Any of the above</b>	<b>60%</b>

Question: “As a result of your losses in the stock market, in which, if any, of the following ways do you expect your retirement will be affected?”

### **SAMPLING ERROR**

Questions asked of the full sample of 1,013 individuals between the ages of 50 and 70 who currently own stock have a sampling error of plus or minus 3 percent at a confidence level of 95 percent. This means that in 95 out of 100 samples of this size, the results obtained in the sample would fall within plus or minus 3 percentage points of the results that would be obtained from surveying every 50-70 year old individual who owns stock in the United States. Questions about the impact of stock market losses were asked only of those 789 respondents who indicated that they have lost money in stocks—either individual stocks, mutual funds, or other investment accounts—over the past two years. The sampling error for the subset of 789 respondents who reported losing money in stocks is plus or minus 3.5 percent at a confidence level of 95 percent.

## Annotated Questionnaire

The AARP Impact of Stock Market Decline Survey was conducted over the telephone from November 15-December 5, 2002 among a nationally representative sample of 1,836 adults 50-70 years old, of which 1,013 own stock. All field work was completed by ICR/International Communications Research of Media, PA.

*Asked of 50-70 years olds N=1,836*

**SM-1. Do you or your spouse currently own any stocks, either in mutual funds or as individual stocks or in another type of investment account, such as a 401k, 403b, IRA, or employee stock options?**

	Yes	No	Don't know	Refused
12/5/02	50%	43	2	5

*Asked of 50-70 years olds who own stock; N=1,013*

**SM-2. Is any of the stock owned by you (IF MARRIED: "or your spouse")**

a In a 401K or 403B account

	Yes	No	Don't know	Refused
12/5/02	61%	35	3	1

b In an IRA or individual retirement account

	Yes	No	Don't know	Refused
12/5/02	69%	27	2	1

c In another type of pension fund

	Yes	No	Don't know	Refused
12/5/02	40%	55	3	1

d In a non-retirement mutual fund

	Yes	No	Don't know	Refused
12/5/02	34%	58	6	1

e Held as individual stocks, not part of a mutual fund or retirement account

	Yes	No	Don't know	Refused
12/5/02	44%%	47	7	2

f. Other

	12/5/02
Yes (net)	35%
Money market accounts	23
CDs	2
Mutual Funds	1
Savings/checking/bank accounts	3
Bonds	2
Real Estate	2
An annuity	1
Brokerage funds	*
Insurance	1
Other	3
No	57
Don't know	5
Refused	3

*Asked of 50-70 years olds who own stock; N=1,013*

**SM-3. Over the past two years, did you (IF MARRIED: “or your spouse”) lose money in any of these accounts that included stocks?**

	Yes	No	Not sure	Don't know	Refused
12/5/02	77%	19	2	*	2

*Asked of 50-70 years olds who lost money in the stock market; N=789*

**SM-4. Generally speaking, thinking about your accounts that include stock, about how much of the money in these accounts do you think you (IF MARRIED: “and your spouse”) lost? Over the past two years, would you say you (IF MARRIED: “and your spouse”) have lost...**

	12/5/02
Less than 10% of the money in these accounts	17%
More than 10% but less than 25% of the money in these accounts	37
More than 25% but less than 50%	25
More than 50% but less than 75%	8
More than 75% but not quite all of the money in these accounts	1
All of the money in these accounts	*
Don't know	7
Refused	4

*Asked of 50-70 years olds who own stock: N=1,013*

**SM-5. Have you ever retired from a job?**

	Yes	No	Don't know	Refused
12/5/02	37%	62	*	1

*Asked of 50-70 years olds who own stock and have ever retired; N=408*

**SM-6. Which of the following best describes your current employment status?**

	12/5/02
Retired, but currently working full or part time	33%
Retired, not employed but looking for work	7
Retired, and neither working nor looking for work	58
Other	*
Don't know	-
Refused	1

*Asked of 50-70 years olds who own stock and are retired but have returned to work: N=139*

**SM-6b. In what year did you first return to work after retirement?**

	12/5/02
Before (or in) March 2000	57%
After March in 2000	6
In 2000, not sure which month	5
In 2001	7
In 2002	17
Don't know	6
Refused	1

*Asked of 50-70 years olds who own stock and have not ever retired; N=605*

**SM-7. Which of the following best describes your current employment status?**

	12/5/02
Working full or part time	82%
Not employed but looking for work	4
Homemaker	10
Other	1
Don't know	*
Refused	1

*Asked of 50-70 years olds who own stock and are married: N=578\*\**

**SM-8. Has your spouse ever retired from a job?**

	Yes	No	Don't know	Refused
12/5/02	26%	73	*	1

*Asked of 50-70 years olds who own stock and are married to a spouse that is retired; N=168\*\**

**SM-9. Which of the following best describes your spouse's current employment status?**

	12/5/02
Retired, but currently working full or part time	23%
Retired, not employed but looking for work	2
Retired, and neither working nor looking for work	73
Other	*
Don't know	-
Refused	1

*Asked of 50-70 years olds who own stock and are married to a spouse that is retired and working: N=44\*\**

**SM-9B. In what year did your spouse first return to work after retirement?**

	12/5/02
Before (or in) March 2000	66%
After March in 2000	6
In 2000, not sure which month	2
In 2001	14
In 2002	8
Don't know	1
Refused	2

\*\* Due to a programming error, certain questions intended for all married respondents were only asked of a random sample of married respondents rather than all married respondents. These questions (questions 8, 9,10,11b,22,23,24,25,26,27) concerned spouse behaviors and expectations. Because this was a random error, the data collected through these questions are representative of married respondents. However, in order to avoid any confusion which may result from inconsistent sample sizes across questions, data collected through these questions are not referred to in the body of this report.

*Asked of 50-70 years olds who own stock and are married to a spouse that is not retired; N=410\*\**

**SM-10. Which of the following best describes your spouse's current employment status?**

	12/5/02
Working full or part time	79%
Not employed but looking for work	3
Homemaker	13
Disabled, Medical Leave	2
Other	2
Don't know	*
Refused	2

*Item A asked of 50-70 years olds who lost money in the stock market and are not retired; N=464*

*Item B asked of 50-70 years olds who lost money in the stock market and are married to a spouse that is not retired; N=320\*\**

**SM-11. As a result of the money you lost in the stock market over the past two years,**

a Have you already postponed retirement

	Yes	No	Don't know	Refused
12/5/02	21%	76	2	1

b Has your spouse already postponed retirement

	Yes	No	Don't know	Refused
12/5/02	14%	83	2	1

*Asked of 50-70 years olds who lost money in the stock market and have postponed retirement; N= 97*

**SM-12. Before you (IF MARRIED, "or your spouse") lost money in the stock market, at what age had you been planning to retire?**

	12/5/02
Before the age of 55	3%
55-59	27
60-64	40
65-69	25
70-74	*
75-79	-
At the age of 80 or older	-
Don't know	4
Refused	1

*Asked of 50-70 years olds who lost money in the stock market and have postponed retirement; N=6*  
**SM-13. Would you say that you had been planning to retire (READ LIST)**

	12/5/02
Before the age of 55	-
55-59	31%
60-64	12
65-69	-
70-74	19
75-79	6
At the age of 80 or older	-
Don't know	20
Refused	12

**SM-12/13 Combination Table**

	12/5/02
Before the age of 55	3%
55-59	28
60-64	41
65-69	25
70-74	1
75-79	*
At the age of 80 or older	-
Don't know	1
Refused	1

*Asked of 50-70 years olds who lost money in the stock market and have postponed retirement; N=97*

**SM-14. As a result of these losses in the stock market, at what age do you expect to retire now?**

	12/5/02
Before the age of 55	-
55-59	4%
60-64	15
65-69	41
70-74	15
75-79	2
At the age of 80 or older	3
Don't know	19
Refused	*



*Asked of 50-70 years olds who lost money in the stock market and have postponed retirement; N=19*

**SM-15. Would you say that you are likely to retire?**

	<b>12/5/02</b>
Before the age of 59	22%
60-64	38
65-69	21
70-74	5
75-79	5
At the age of 80 or older	-
Don't know	10
Refused	-

**SM-14/15 Combination Table**

	<b>12/5/02</b>
55-59	9%
60-64	22
65-69	45
70-74	16
75-79	3
At the age of 80 or older	3
Don't know	2
Refused	-

*Asked of 50-70 years olds who lost money in the stock market and are retired but currently working full or part time; N=104*

**SM-16. As I read each of the following statements, please tell me whether you “strongly agree”, “somewhat agree”, “somewhat disagree”, or “strongly disagree”:**

a I returned to work after retirement because of the money (I/my spouse or I) lost in the stock market

	AGREE			DISAGREE			Don't know	Refused
	Net	Strongly	Somewhat	Net	Somewhat	Strongly		
12/5/02	21%	10	11	76	8	68	3	-

b I am still working because of the money (I/my spouse or I) lost in the stock market

	AGREE			DISAGREE			Don't know	Refused
	Net	Strongly	Somewhat	Net	Somewhat	Strongly		
12/5/02	28%	20	8	71	7	64	1	-

*Asked of 50-70 years olds who lost money in the stock market and are retired but currently looking for work; N=29*

**SM-17. As I read the following statement, please tell me whether you “strongly agree”, “somewhat agree”, “somewhat disagree”, or “strongly disagree”:**

a I am looking for work because of the money (I/my spouse or I) lost in the stock market

	AGREE			DISAGREE			Don't know	Refused
	Net	Strongly	Somewhat	Net	Somewhat	Strongly		
12/5/02	33%	16	17	67	5	62	-	-

*Asked of 50-70 years olds who lost money in the stock market and are retired but currently Not working nor looking for work; N=187*

**SM-18. As I read the following statement, please tell me whether you “strongly agree”, “somewhat agree”, “somewhat disagree”, or “strongly disagree”:**

a As a result of the money (I/my spouse or I) lost in the stock market, I will have to look for a job in the future

	AGREE			DISAGREE			Don't know	Refused
	Net	Strongly	Somewhat	Net	Somewhat	Strongly		
12/5/02	9%	3	7	89	13	76	1	*

*Asked of 50-70 years olds who lost money in the stock market and are not retired and are working full or part time and have not postponed retirement; N=294*

**SM-19.** As I read the following statement, please tell me whether you “strongly agree”, “somewhat agree”, “somewhat disagree”, or “strongly disagree”:

- a As a result of the money (I/my spouse or I) lost in the stock market, I will have to postpone retirement

	AGREE			DISAGREE			Don't know	Refused
	Net	Strongly	Somewhat	Net	Somewhat	Strongly		
12/5/02	17%	4	13	82	26	56	1	1

*Item A asked of 50-70 years olds who lost money in the stock market, are not retired but are looking for work; N=21*

*Item B asked of 50-70 years olds who lost money in the stock market, are not retired but are looking for work and have not postponed retirement; N=12*

**SM-20.** As I read (each of) the following (statement/statements), please tell me whether you “strongly agree”, “somewhat agree”, “somewhat disagree”, or “strongly disagree”:

- a I am looking for work because of the money (I/my spouse or I) lost in the stock market

	AGREE			DISAGREE			Don't know	Refused
	Net	Strongly	Somewhat	Net	Somewhat	Strongly		
12/5/02	14%	11	3	86	2	84	-	-

- b As a result of the money (I/my spouse or I) lost in the stock market, I will have to postpone retirement

	AGREE			DISAGREE			Don't know	Refused
	Net	Strongly	Somewhat	Net	Somewhat	Strongly		
12/5/02	-%	-	-	93	25	68	7	-

*Asked of 50-70 years olds who lost money in the stock market, are not retired but are a Homemaker or have another type of employment status; N=42*

**SM-21.** As I read the following statement, please tell me whether you “strongly agree”, “somewhat agree”, “somewhat disagree”, or “strongly disagree”:

- a As a result of the money (I/my spouse or I) lost in the stock market, I will have to look for a job in the future

	AGREE			DISAGREE			Don't know	Refused
	Net	Strongly	Somewhat	Net	Somewhat	Strongly		
12/5/02	20%	2	18	78	15	63	2	-

*Asked of 50-70 years olds who lost money in the stock market, are retired and have an “other” type of employment status; N=2*

**SM-21b.** As I read the following statement, please tell me whether you “strongly agree”, “somewhat agree”, “somewhat disagree”, or “strongly disagree”:

- a As a result of the money (I/my spouse or I) lost in the stock market, I will have to look for a job in the future

	AGREE			DISAGREE			Don't know	Refused
	Net	Strongly	Somewhat	Net	Somewhat	Strongly		
12/5/02	51%	51	-	49	-	49	-	-

*Asked of 50-70 years olds who lost money in the stock market and have a spouse that is not retired, is working full or part time and has not postponed retirement; N=214\*\**

**SM-22.** As I read the following statement, please tell me whether you “strongly agree”, “somewhat agree”, “somewhat disagree”, or “strongly disagree”:

- a As a result of the money we lost in the stock market, my spouse will have to postpone retirement.

	AGREE			DISAGREE			Don't know	Refused
	Net	Strongly	Somewhat	Net	Somewhat	Strongly		
12/5/02	14%	6	8	84	20	64	1	*

*Asked of 50-70 years olds who lost money in the stock market and have a spouse that is not retired, who is unemployed and looking for work N=7\*\**

**SM-23.** As I read (each of) the following (statement/statements), please tell me whether you “strongly agree”, “somewhat agree”, “somewhat disagree”, or “strongly disagree”:

- a My spouse is looking for work because of the money we lost in the stock market

	AGREE			DISAGREE			Don't know	Refused
	Net	Strongly	Somewhat	Net	Somewhat	Strongly		
12/5/02	-%	-	-	92	27	65	8	-

- b As a result of the money we lost in the stock market, my spouse will have to postpone retirement

	AGREE			DISAGREE			Don't know	Refused
	Net	Strongly	Somewhat	Net	Somewhat	Strongly		
12/5/02	21%	-	21	72	16	56	8	-

*Asked of 50-70 years olds who lost money in the stock market and have a spouse that is retired, but working full or part time; N=36\*\**

**SM-24. As I read each of the following statements, please tell me whether you “strongly agree”, “somewhat agree”, “somewhat disagree”, or “strongly disagree”:**

- a My spouse returned to work after retirement because of the money we lost in the stock market

	AGREE			DISAGREE			Don't know	Refused
	Net	Strongly	Somewhat	Net	Somewhat	Strongly		
12/5/02	6%	6	-	91	5	86	3	-

- b My spouse is still working because of the money we lost in the stock market

	AGREE			DISAGREE			Don't know	Refused
	Net	Strongly	Somewhat	Net	Somewhat	Strongly		
12/5/02	11%	9	2	89	2	88	-	-

*Asked of 50-70 years olds who lost money in the stock market and have a spouse that is retired, but unemployed and looking for work; N=3\*\**

**SM-25. As I read the following statement, please tell me whether you “strongly agree”, “somewhat agree”, “somewhat disagree”, or “strongly disagree”:**

- a My spouse is looking for work because of the money we lost in the stock market.

	AGREE			DISAGREE			Don't know	Refused
	Net	Strongly	Somewhat	Net	Somewhat	Strongly		
12/5/02	-%	-	-	100	23	77	-	-

*Asked of 50-70 years olds who lost money in the stock market and have a spouse that is retired, but neither working nor looking for work; N=90\*\**

**SM-26. As I read the following statement, please tell me whether you “strongly agree”, “somewhat agree”, “somewhat disagree”, or “strongly disagree”:**

- a As a result of the money we lost in the stock market, my spouse will have to look for a job in the future

	AGREE			DISAGREE			Don't know	Refused
	Net	Strongly	Somewhat	Net	Somewhat	Strongly		
12/5/02	5%	-	5	95	5	90	1	-

*Asked of 50-70 years olds who lost money in the stock market and have a spouse that is not retired, but has another type of employment status; N=41\*\**

**SM-27. As I read the following statement, please tell me whether you “strongly agree”, “somewhat agree”, “somewhat disagree”, or “strongly disagree”:**

a As a result of the money we lost in the stock market, my spouse will have to look for a job in the future

	AGREE			DISAGREE			Don't know	Refused
	Net	Strongly	Somewhat	Net	Somewhat	Strongly		
12/5/02	14%	3	11	84	7	77	-	2

*Asked of 50-70 years olds who lost money in the stock market and have a spouse that is retired, but has another type of employment status; N=1\*\**

**SM-27b. As I read the following statement, please tell me whether you “strongly agree”, “somewhat agree”, “somewhat disagree”, or “strongly disagree”:**

a As a result of the money we lost in the stock market, my spouse will have to look for a job in the future

	AGREE			DISAGREE			Don't know	Refused
	Net	Strongly	Somewhat	Net	Somewhat	Strongly		
12/5/02	-%	-	-	100	-	100	-	-

*Asked of 50-70 years olds who lost money in the stock market; N=789*

**SM-28. As a result of your losses in the stock market, in which, if any, of the following ways have you adjusted your lifestyle. Have you...**

a Taken fewer vacations than you used to

	Yes	No	Don't know	Refused
12/5/02	34%	65	*	*

b Had difficulty paying for healthcare or prescription drugs

	Yes	No	Don't know	Refused
12/5/02	9%	90	-	*

c Postponed making a major purchase

	Yes	No	Don't know	Refused
12/5/02	30%	69	*	*

d Postponed paying some bills

	Yes	No	Don't know	Refused
12/5/02	6%	94	-	*

e Moved to a less expensive place of residence, or moved in with relatives or friends

	Yes	No	Don't know	Refused
12/5/02	3%	96	*	1

f Budgeted your money more carefully

	<b>Yes</b>	<b>No</b>	<b>Don't know</b>	<b>Refused</b>
12/5/02	59%	40	*	1

g Reduced spending in other ways not mentioned earlier?

	<b>Yes</b>	<b>No</b>	<b>Don't know</b>	<b>Refused</b>
12/5/02	42%	58	*	*

h Adjusted your lifestyle in any other ways as a results of your stock market losses?

	<b>Yes</b>	<b>No</b>	<b>Don't know</b>	<b>Refused</b>
12/5/02	2%	97	1	*

*Asked of 50-70 years olds who lost money in the stock market; N=789*

SM-29. As a result of your losses in the stock market, in which, if any, of the following ways do you expect your retirement will be affected:

a Will you be less comfortable in retirement than you had expected?

	<b>Yes</b>	<b>No</b>	<b>Don't know</b>	<b>Refused</b>
12/5/02	43%	51	6	1

b Will you take fewer vacations in retirement than you had expected?

	<b>Yes</b>	<b>No</b>	<b>Don't know</b>	<b>Refused</b>
12/5/02	40%	53	5	1

c Will you be less likely to live where you planned to live in retirement?

	<b>Yes</b>	<b>No</b>	<b>Don't know</b>	<b>Refused</b>
12/5/02	13%	81	5	1

d Will you have difficulty paying for healthcare and prescription drugs?

	<b>Yes</b>	<b>No</b>	<b>Don't know</b>	<b>Refused</b>
12/5/02	20%	72	7	1

e Will you be less likely to do other things that you had planned to do in retirement?

	<b>Yes</b>	<b>No</b>	<b>Don't know</b>	<b>Refused</b>
12/5/02	35%	58	6	1

f Are there any other ways in which you expect your stock market losses to affect your retirement?

	12/5/02
Yes (net)	6%
Less able to financially help family members	1
Will have to work/work longer	1
Other	3
No	94
Don't know	*
Refused	-

Asked of 50-70 years olds who lost money in the stock market; N=789

SM-30. Are you (IF MARRIED: "or your spouse") a member of A-A-R-P?

	Yes	No	Don't know	Refused
12/5/02	56%	43	*	*

## SUMMARY TABLES

### SM-19a/SM-20b-Postpone Retirement

	AGREE			DISAGREE			Don't know	Refused
	Net	Strongly	Somewhat	Net	Somewhat	Strongly		
12/5/02	16%	3	12	83	26	57	1	1

### SM-18a/SM-21a/SM-21b-Look for a job in the future

	AGREE			DISAGREE			Don't know	Refused
	Net	Strongly	Somewhat	Net	Somewhat	Strongly		
12/5/02	12%	3	9	87	13	74	1	*

### SM-17a/SM-20a-Looking for work

	AGREE			DISAGREE			Don't know	Refused
	Net	Strongly	Somewhat	Net	Somewhat	Strongly		
12/5/02	24%	14	10	76	3	73	-	-